【本報訊】香港能源聯合會(HKEMUA)副會長劉永順昨日在中環出 席香港船東會午餐會演講中表示,未來1至2年全球粗鋼產量大於鋼材需 求,礦石需求量大於產能供應。受上述諸多因素影響,礦石供應商與鋼廠 就供應與價格的談判博弈,對航運市場的影響將取決五項因素。

劉永順是前寶山鋼鐵集團礦石入口對外 談判的首席代表,與全球三大礦石供應商曾 經在談判桌上有多次交往經驗,了解中國鋼 鐵企業的需求,對國際礦石供應商的定價與 談判策略有深入的了解。他首先介紹中國鋼 鐵生產、消費與固定投資之關係。其中5點數 據有參考價值,其一是去年中國固定資產投 資佔世界固定投資的15%,而中國的高爐生鐵 佔世界的51%,(佔全球生鐵產量48%)∘粗鋼產 量又佔世界的38%,鋼材消費佔世界的34%。

他表示,從上述幾組數字與關係中,可 以看到中國鋼鐵企業的實力,在中國的經濟 與工業生產體系的比重。而中國鋼鐵的高速 增長的宏觀因素,必須從三方面來了解,一 是固定資產投資(包括2002至2007年房地產 年均增長率在25%),而同一時期出口增長年 均在27%,以致最終消費年均增長在16.5%。

在此宏觀經濟與消費環境之下,經過測 算,中國固定資產投資是拉動鋼材消費的第 一動力,而出口包括鋼材直接或間接出口, 又是拉動鋼材消費的第二動力,最終消費對

鋼材消費的影響是微弱的。

談到工業用鋼、各行業耗鋼來看,機械 用鋼佔51%、汽車佔15.9%、五金佔9.6%、造 船與家電各佔6.5%;而下游行業耗鋼最大的 建築業佔49.5%,因此,房地產投產好壞與對 前景的判斷,對鋼材生產、消耗起着很大作 用。工業用鋼只佔35.3%。

鋼鐵出口方面,劉永順表示07年出口鋼 材 6260 萬噸,進口鋼材 1690 萬噸,淨出口鋼 材 4430 萬噸。08 年出口鋼上升至 5920 萬噸, 進口鋼1540萬噸,淨出口鋼4570萬噸

房地產耗鋼量佔近五成

近年,間接出口鋼材已達7000萬至1億 噸。至於08年全球高爐生鐵量是9.27億噸, 今年首季產量同比已下跌了17%,爲1.98億噸 ,除中國之外的國家下降37%。而中國首季生 鐵產量爲1.22億噸,同比增長4.8%。粗鋼是 1.27 億噸,同比上升1.4%,因此,他認爲除中 國之外的全球鋼材需求會下降20%,而中國國 内需求會增長7至8%。

而對中國鋼材市場09年的預測,他表示 總需求約5億噸,粗鋼產量在5至5.3億噸, 生鐵產量在4.8至5億噸左右。而全球09年粗 鋼產量在11.6至11.8億噸

談到中國對進口礦石的依賴,他表示依 賴程度越來越高。07年進口量在3.7億噸,08 年已上升至近 4.5 億噸, 佔總礦石需求量 45% ,來源地主要是澳洲、巴西、印度,特別是 頭兩個國家。由於可以預測,中國礦石總需 求在7.6至8億噸之間,國產礦石可提供2.5至 2.7 億噸成品礦石,需進口礦石在5至5.3 億噸 左右,世界除中國之外的鐵礦石海運貿易量 約富餘8000萬噸,可彌補中國需求缺口。

受上述種種原因與數據判斷影響,他談 到礦石市場與航運市場的關係和影響,將取 決於五點因素:一是進口礦石到岸價、二是 運力過剩問題、三是進口礦石需求會否繼續 增長、四是金融資本對大宗商品市場的影響 、五是到岸價與供應能力的關係

金融資本進入影響深遠

他特別提醒在場船東,金融資本進入航 運市場帶來不同凡響的影響, 甚至會爲航運 市場帶來根本性的變化。而澳洲礦石到岸價 每噸60美元,巴西礦石每噸75美元的基準, 將決定中國本土礦石供應商生產積極性和中 國鋼企的採購取向



劉永順說,注意三大礦石商的談判策略

(本報攝)

老保險如何應對新海盜?

劉巽良

膽大妄爲的索馬里海盜接連作案,致 使亞丁灣被航運界視爲畏途,但繞行的成 本遠較對付海盜爲高。而在船舶的財產險 和保賠險中,付給海盜的贖金不能索賠。 但在當前航運市場不景氣的情況下,持有 船舶資產並非是一件愉快的事。如果是無 良船東碰上綁架事件,可能就會選擇對自 己有利的結果,利用這種不全面的「海盜 」條款,寧可拖延或放棄談判也不單獨承 擔贖金,讓保險公司爲自己卸包袱,最終 導致船毀人亡及可能造成的環境災難

中國船東貨主吃虧

目前大多數船東投保的船舶險和保賠 險僅針對船以及船上的貨物被海盜損傷或 弄沉、船員被海盜打傷或打死,海洋環境 因爲海盜行爲造成污染等等,並未包括海 盜的贖金。原因是多種多樣的,嫌「贖金 | 險貴,加上僥倖心理可能是主要原因; 其次,船東已經投保了船殼機器險和保賠 險來防護海盜行爲可能造成的損失,不那 麼情願再另外花錢去買海盜贖金險。結果 ,大多數大船東選擇維持現狀,我國的保 險機構也繼續將此類保險委託分保到倫敦 ,以求自保。

英國保險人樂得衆人做鴕鳥,坐收贏 面極大的保險收入。而當船舶和船員被挾 持數月再被釋放後,贖金如何分攤?船員 的健康、心理受到傷害如何賠償?貨物的 時間價值損失如何計賠?船期損失如何補 償?目前並沒有好的解決辦法和合理的標 準或條款。可見,以英國爲中心的船舶保 險條款對亞歐貿易的主要參與者——中國 船東和貨主太不公平,如不加以改革,這 個啞巴虧只能一直吃下去。

美國漕到911恐怖襲擊後不久,國際海 事組織就在美國的壓力下通過了名爲「船 舶保安計劃」的國際公約,規定所有的從 事國際航運的船隻必須按照統一的反恐要

Share abbreviation: China Pencil Share code: 600612 No.: Interim 2009-017

China First Pencil Co., Ltd.

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求實行一系列嚴格措施,經過認證後方可 航行。不僅如此,所有的貨主每向美國發 一票貨,因美國政府要求提前提交其規定 格式的電子艙單,令貨主不得不增加每票 25美元的AMS(自動艙單系統)負擔。現 在又推出「10+2」規則,業界不得不依照 更嚴格、複雜的程序操作。

船東互保協會承擔

中國作爲歐亞航線上的主要貿易國 ,索馬里海盜的影響遠比美國大。船舶 保險如何應對索馬里海盜,中國應該發 出自己的聲音,改進或修改目前保險條 款中不合理的部分,讓保險真正保障船 舶、貨物和船員的安全,而不是一種推

業界有人提出,付給海盜的贖金可以 通過共同海損獲得補償,這是沿用了英國 法的方法,然而支付贖金的合法性無法得 到所有國家的認可。另一種思路是贖金通 過施救條款獲得賠償,但賠償的數額無法 操作,因爲海盜是不可能提供贖金發票或 收據的,交付贖金也是船東單方面用現金 支付,無法獲得被法律認可的證據。因此 到目前爲至,罕有通過共同海損或施救條 款對支付贖金加以賠償的實例。

香港的船舶和海運保險業已經發展到 一定的水平,完全有理由和有能力獨立於 貨運或代理業。以鞏固香港國際航運中心 地位爲職責的航運發展局,應該可以就如 何破解贖金難題發起一個國際論壇,聽取 各方意見,逐步形成解決問題的共識

筆者認為,成立船東互保協會的初衷 就是承擔那些商業保險不願或無力承保的 責任險。暫且擱置贖金是否可以承保的爭 議,如發生海盜勒贖,由船東互保協會出 面支付贖金,至少可以避免船東單方面支 付贖金缺乏公信力的問題。而作爲歐亞貿 易的受益方之一,貨主也應該主動負起相 應的責任,而不是如現在這樣被動地涌過 船東轉嫁,方式方法可以參考船東互保協 會的做法。

大陸航空亞洲客運爆滿

【本報訊】美國大陸航空公司香港及東南 亞區域總監李永仁昨日在香港國際機場表示, 雖然航空業受環球經濟危機和新甲型流感 H1N1打擊,不過旗下泛太平洋航線客源充足 , 航班客位幾乎爆滿, 運力亦按計劃增長。當 前歐美空運業不振,潛力優厚的亞洲市場更受 航空公司重視。

該公司現時以波音777型機營運泛太平洋 航線,自03年開展亞洲市場至今,每天直航 亞洲航點包括香港、北京、上海和東京,連接 紐約和休斯頓。李永仁表示,上述航線客位基 本爆滿,其中以通往內地的航線需求特別高漲

Continental

。雖然該公司5月份總運力下跌8.8%,但自上 海至紐約線在今年3月開航後,加上777型飛 機在機艙改組後座位增加,泛太平洋線運力不 跌反增,按年上升6%至7%。

儘管該公司估計H1N1令客運總收入減少 3000 萬美元,但他認爲今次疫情主要減少墨 西哥航線的需求,對中國航線的影響並不明顯 。不過他亦承認,必須跟隨外圍環境適當下調 價格,確保客源需求充足。李永仁認為, H1N1的致命性未如預期般高,來往美國和日 本航線需求已逐步回升,並期望旺季在7月來 臨時,疫情影響會進一步淡化

能在內地新增航點,至於會否增設其他亞洲 航點,要留待首架787「夢幻」型客機交付後 再決定。此外,他又透露,將於年底與美國 聯合航空開展策略性合作,包括艙位和編碼 面對目前全球空運業的困境,航空公司除

他表示,由於航線配額問題,今年不可

了削減運力和減票價,亦同時加快提升服務質 素,盡力挽留客源。美國大陸航空昨日宣布, 由香港飛機工程專責在20架波音777型飛機 上安裝影音點播娛樂(AVOD)系統項目已經 完成,旗下全數同型機隊已安裝該系統,所有 商務頭等艙和經濟艙乘客均可使用有關服務

美國大陸航空早前宣布,首季虧損1.3億 美元。李永仁稱,每年首三個月均是美國航空 公司的傳統淡季,受惠於復活節假期等因素, 第二季表現可望改善。該公司在08年底訂購 大量新機,2010年將有8架波音777型客機開 始交付,2011年起則有25架787「夢幻」型開 始交付,並會陸續接收約70架737型機



▲經濟艙乘客亦可透過輕觸式屏幕, 在AVOD娛樂系統中挑選心儀節目

▲美國大陸 航空與HAECO雙 方代表在赤鱲角 機場飛機庫中留

國泰:歐美航空監管過嚴

【本報訊】國泰行政總裁湯彥麟昨天在新加坡出 席瑞銀舉辦的亞洲運輸午餐會議時,直斥美國政府和 歐盟監管機構規限過於嚴厲,條文亦常有無理之處, 擾亂航空業運作,令業界在目前經濟危機影響下,經 營環境雪上加霜。

另外,他在會上透露,國泰貨運量已經回穩,新 機融資不會遇上困難。他重申,暫無供股集資計劃。

此前各國政府與監管相關機構聚首布魯塞爾,商 討監管航空業界的政策,不過歐洲航空公司協會(AEA) 已表示有關政策難以接受,形容其爲「耗費大、成 效小」,對業界造成龐大負擔。

湯彥麟在會上表明支持 AEA, 認爲業界正受金融 危機困擾之際,監管機構不應令業界百上加斤。他認 爲現時對航空業監管過於嚴厲,質疑美國及歐盟監管 機構,遲遲不肯批核其「寰宇一家」盟友美國航空、 英國航空及西班牙航空的合併計劃。

他直斥政治官員「講一套、做一套」,只批准

「天合聯盟」和「星空聯盟」泛大西洋的反壟斷豁免 ,卻不容許「寰宇一家」得到相同待遇加入競爭,質 疑有關監管機構拖延批核,使航空聯盟繼續在不平等

他又在會上批評其他多項「不合理措施」,除了 直言英國政府以環保爲藉口,在11月大幅調高機場乘 客稅,亦反對加拿大議會反對派提出的草案。有關草 案規定一旦航班延遲或取消、乘客被拒登機,或飛機 於停機坪停留多於一小時,受影響乘客可獲得賠償 。湯彥麟認爲,提議者未有諮詢航空公司意見,由 航空公司單獨承擔天氣、航空交通管制和機場擠塞 等因素所有財務責任,導致草擬法案的部分條文完 全不合理。

他進而批評美國政府最近頒布有關服務殘障乘客 的條例修訂指引過於冗長,增加國泰培訓員工的成本 ,亦增加犯錯的風險,並指該國執法尺度不一。

of the 6th Board of Directors

Board of directors of the Company and all members of the board guarantee that this announcement is free from any falsehood, misleading statement or major omission, and will assume individual and joint responsibilities for the trultfulfulness, accuracy and completeness of the announcement. The meeting notice of the 7th (interim) meeting of the 6th board of directors of China First Pencil Co., Ltd. (hereinafter called "CFP" or "the Company") was sent out on May 26, 2009, and the meeting was held by the on-the-spot means on June 3, 2009. For this meeting, 7 directors were due to attend the meeting, and 6 directors attended the meeting, and authorized Director Tang Yiping to exercise voting power. Supervisors and senior administrative personnel of the Company attended the meeting, as non-voting members. The convening, holding and voting procedure of the meeting were pursuant to Company Law of the People's Republic of China and Articles of Association. All attending directors prudently examined and voted on the motions and concluded the following resolution (The detailed contents of the motions such as China First Pencil Co., Ltd.: Proposal of Share Issuing to Purchase Assets and Exchange: http://www.se.com.cn on the same day):

I. Examined and passed The Motion that the Company Complies with the Condition of Share Issuing to Purchase Assets
Following the stipulations of laws, decrees, regulations and regulatory files such as Company Law of the People's Republic of China, the board of directors prudently inspected and verified the actual circumstance and relevant matters of the Company, and believed that the Company complies with the condition of share issuing to purchase assets.

Voting result: 4 consenting votes, 0 opposing vote, and 0 abstention vote. The related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew from the voting.

for examination.

de and passed The Motion of Share Issuing to Shanghai Huangpute Asset Regulatory Commission for Asset Purchase item by item content of the plan of share issuing to purchase assets is: The is to issue shares to Shanghai Huangpu District State Asset Commission (hereinafter called "SHDSARC") to purchase utily of Lao Feng Xiang Co., Ltd. (hereinafter called "Lao Feng

upon the approval of China Securities Regulatory Commission (CSRC). Voting result: 4 consenting votes, 0 opposing vote, and 0 abstention vote. The related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew

The related unction of the Jonesian and the issued shares are 27.57% equity of Lao Feng Xiang and 100% equity of Fine Arts Company held by SHDSARC. The pre-evaluation value of the target assets is 820million yuan. As of the date of holding the meeting of the board of directors, Fine Arts Company is a fully state—owned enterprise. And it will be reincorporated into a limited liability company before June 30, 2009. Voting result: 4 consenting votes, 0 opposing vote, and 0 abstention vote. The related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew from the voting.

rom the voting.

V) The issuing price and pricing method

The issuing price for this private placement will be no less than the average
rading price of 14.18 yaun per share of the Company for the 20 days before
he resolution announcement of the board of directors (The formula: The average price of 20 days before the resolution announcement=total share trading amount of the 20 days before the resolution announcement/the share trading amount of the 20 days before the resolution announcement/the share trading number of the 20 days before the resolution announcement/the share trading number of the 20 days before the resolution announcement). In case the Company has dividend alloment, bonus shares, capital reserve transfer and similar ex-right or ex-dividend matters before the issuing, the issuing price will be adjusted according to concerned rules of Shanghai Stock Exchange.

he related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew mthe voting.

I) Issuing number he number of shares to be issued for this private placement to SHDSARC expected to be no more than 60 million shares. And the final number for is private placement will be based on the evaluation value of the target est recorded and recognized by state asset regulatory department and shall examined by meeting of shareholders of the Company and CSRC. And propose that the meeting of shareholders of the Company and cSRC and of directors to decide the to-be-issued number according to the amination of the meeting of shareholders of the Company and CSRC. And of ingressit 4 consenting votes, 0 opposing yote, and 0 absention vote. The consenting votes, 0 opposing yote, and 0 absention vote. The related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew mthe voting. The trading restriction period and listing of the shares to be issued this

time
The shares to be issued to SHDSARC shall not be traded within 36 months
after the issuing is completed. After the expiration of the restriction period,
the shares can be traded on Shanghai Stock Exchange.
Voting result: 4 consenting votes, 0 opposing vote, and 0 abstention vote.
The related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew
from the soring.

before this issuing.
After the issuing is finished, the new and old shareholders of the Company
will share the accumulated retained profit of the Company before this issuing
Voting result: 4 consenting votes, 0 opposing vote, and 0 abstention vote.
The related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew

The related directors of FIU Shigang Sin Linus and Ling, April Williams of Tom the voting Fig. (X) The validity period of the resolution of share issuing the validity period of the resolution of share issuing is 12 months after the motion is examined and passed by the meeting of shareholders. Voting result: 4 consenting votes, 0 opposing vote, and 0 abstention vote. The related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew n the voting. e motion still needs to be submitted to meeting of shareholders for

xamination.

II. Examined and passed On the Motion of [Proposal of the Share Issuing Purchase Assets and Related Transaction]

The board of directors examined and passed On the Motion of [Proposal of the Share Issuing to Purchase Assets and Related Transaction].

Toting result: 4 consenting votes, 0 opposing vote, and 0 abstention vote. The related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew you the voting.

Ine related directors of Hu Shugang Shi Linua and Lang Yiping witndrew from the voting.

IV. Examined and passed The Motion of Signing Condition—attached Agreement of Private Placement to Purchase Assesl with SHDSARC

The board of directors examined and passed The Motion of Signing Condition—attached [Agreement of Private Placement to Purchase Asses] with SHDSARC I STILAGE.

Ing result: 4 consenting votes, 0 opposing vote, and 0 abstention vote. related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew in the voting,

motion still needs to be submitted to meeting of shareholders of the motion of the property of the statement of the property of the statement of the statement of the property of the statement of t

Company for examination.

V. Examined and passed The Explanation that the Major Asset Reorganization Matter Complies with Article 4 of [Rule of Normalizing Several Issues of Major Asset Reorganization of Listed Company]

Concerning whether the major asset reorganization complies with Article 4 of Rule of Normalizing Several Issues of Major Asset Reorganization of Listed Company, the board of directors made prudent judgment and believed that:

land using, planning and construction starting, etc.

2. The target assets to be purchased with the issued share are 27.57% equity of Lao Feng Xiang and 100% equity of Fine Arts Company.

3. Purchasing the target assets will help the Company to enhance the asset completeness (including obtaining such intangible assets as trade mark right, patent right, non-patent technology and franchise needed for production and management), and is beneficial for the Company to maintain independence in the aspects of personnel, purchase, production, sale and intellectual property rights.

pendence in the aspects of personnel, purchase, production, sale an lectual property rights.

"urchasing the target assets is beneficial for the Company to improv claim that the property of the property of the property of the property of the ance risk-resistance ability, and is beneficial for the Company to enhanc pendence, reduce related transactions and avoid same—trade competition, ing result: 4 consenting votes, 0 opposing yote, and 0 abstention vote related directors of Hu Singang Shi Lihua and Tang Yiping withdrev the voting.
motion still needs to be submitted to meeting of shareholders of the

The motion still needs to be submitted to meeting of shareholders of the Company for examination. VI. Examined and passed The Motion of Proposing that the Meeting of Shareholders Free SHIDSARC from Acquiring Equity of the Company by Means of Tender Offer After this share issuing to purchase assets is completed, the equity of the Company, which will incur tender offer obligation. Following Clause (i) and (III) in Article 20 of Acquisition Management Method of Listed Company , SHIDSARC will apply to CSRC for being freed from acquiring equity by means of tender offer. Thus, board of directors of the Company proposes that the meeting of hareholders agree that SHIDSARC apply to CSRC for being freed from equiring equity by means of tender offer. Voting result: 4 consenting votes, 0 opposing vote, and 0 abstention vote. The related directors of Hu Shugang Shi Lihua and Tang Yiping withdrew from the voting.

The related directors of Hu Sningang Sni Linua and Lang Liping Waldauces from the voting line eds to be submitted to meeting of shareholders of the Company for examination.

VII. Examined and passed The Motion of Proposing that Meeting of Shareholders Authorize the Board to fully Conduct Related Matters of the Share Issuing to Purchase Assets
In order to ensure the smoothness related matters of the share issuing to purchase assets, the board of directors proposes that meeting of shareholders of the Company authorize the board to fully conduct all related matters of the share issuing to purchase assets, including but not limited to:

1. To make and execute the concrete plan of the share issuing to purchase assets;

1. To make and execute the concrete plan of the share issuing to purchase assets;
2. To amend, supplement, sign, deliver, submit and execute all agreements and documents related to the share issuing to purchase assets;
3. To adjust the matter of share issuing to purchase assets;
3. To adjust the matter of share issuing to purchase assets according to new rules of in-charge departments, ratification of meeting of shareholders and approval of CSRC in case in-charge departments make new rules concerning share issuing to purchase assets;
4. To assist SHDSARC in handling all necessary or proper matters for freeing it from acquiring equity of the Company by means of tender offer;
5. To handle equity registration, share freezing and listing, amend clauses of Articles of Association, and conduct related approval and business certificate change and registration after the share issuing to purchase assets. Completed;
6. To conduct other matters related to the share issuing to purchase assets. Voting result: 7 consenting votes, 0 opposing vote, and 0 abstention vote. The motion still needs to be submitted to meeting of shareholders of the Company for examination.

It is hereby announced.

Board of Directors, China First Pencil Co., Ltd.June 5, 2009

粤一港水路客運航班表 珠江客運有限公司 船名 航行時間 航線 香港開 航線 香港開 內地開 靠泊碼頭 中山 10:00 11:45 14:00 16:00 17:00 海 琨 逸仙湖 13:30 13:30 15:30 17:45 海昌 15:00 中 山 1小時30分 翠亨湖 17:30 海洋 16:00 岐 江 珠 海 海亮 1小時10分 08:40 10:30 (九洲港) 興 中 海 濱 12:30 14:30 16:30 18:00* 19:30 21:30 海 弛 順水 海 珠 順徳 1小時55分 順風 東區二號 順景 蓬萊湖 蓮山湖 2小時30分 中港碼頭 1小時50分 三 埠 五邑湖 蓮花山 中港碼頭 4小時 新鶴山 16:00 4小時 香港國際機場水路客運航班表 開航時間 新 縣 香港機場—東莞虎門 1小時10分 10:30 12:30 14:00 16:30 18:15 1小時10分 架圳蛇口一香港機場 30分鐘 香港機場一深圳蛇口 30分鐘 12:15 14:15 17:00 19:40 中山一香港機場 1小時10分

【本報訊】波羅的 海乾散貨綜合運費指數 (BDI) 結束23日升勢 , 昨報 4093 點 , 下跌 4.6%,三項主要船型指 數同告下跌,海岬型船 租金掉頭急挫。 連日暴漲的海岬型 結

船運費指數(BCI), 昨跌 7.2%, 報 7561 點 ,現貨日租金報85647 美元,單日急跌7550 美元,幾乎與升市相同 速度倒退。巴拿馬型船 日 運費指數 (BPI) 亦跌 2.1%,至3431點,現 升 貨日租金報27514美元 。靈便型船運費指數 (BSI) 則跌 0.3%,報 1856點,現貨日租金 爲19409美元。